

FXPRIMUS offers one of the most secure online trading environments available anywhere in the forex industry. As we are globally expanding, we continuously search for talents and professionals who aim to grow with us and become a member of our award-winning team!

Position: Business Developer

Department: Sales

Duties & Responsibilities

- Introduce, develop and maintain new and existing partner networks, both offline and online.
- Network all avenues to promote the FXPRIMUS brand, its products and services.
- Build and maintain strong working relationships.
- Work with partners to optimize strategic presence by developing, implementing and executing tailor made business plans and marketing strategies.

Qualifications

- A minimum of 2-3 years' experience with a proven track record of business development in financial services;
- Ability to work under pressure and meet deadlines/KPIs;
- Knowledge and understanding of online systems, online applications and social media;
- Excellent communication and negotiation skills;
- Excellent command of English (verbal and written).

What you can expect

- A high tech and collaborative working environment;
- An attractive remuneration package based on candidate's experience and qualifications;
- Personal development opportunities through on-going on the job training;
- Corporate Medical Insurance Scheme.

To join FXPRIMUS kindly send your application to hr@fxprimus.com stating the position for which you are applying.

